## BALANCE SHEET <br> Quarter 3/2010

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 380,037,961,992 | 342,624,538,806 |
| I. Cash and cash equivalents | 110 |  | 11,541,906,569 | 2,563,363,439 |
| 1.-Cash | 111 |  | 11,541,906,569 | 2,563,363,439 |
| 2. Cash equivalents | 112 |  | -- | -------- |
| II. Short-term financial investments | 120 |  | - | - |
| 1. Short-term investments | 121 |  | - | - |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 230,072,795,470 | 243,870,152,791 |
| 1. Trade accounts receivables | 131 |  | 196,051,455,688 | 219,725,644,964 |
| 2. Advances to suppliers | 132 |  | 23,332,887, ${ }^{\text {a }}$ | 18,743,743,364 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in pro------1-1-1 | 134 |  |  |  |
| 5. Other receivables | 138 |  | 10,688,451,906 | 5,400,764,463 |
| 6. Provision for short-term bad receivables | 139 |  | - | - |
| IV. Inventories | 140 |  | 128,780,475,105 | 91,853,195,643 |
| 1. Inventories | 141 |  | 128,780,475,105 | 91,853,195,643 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 9,642,784,848 | 4,337,826,933 |
| 1. Short-term prepaid expenses | 151 |  | 1,247,507,490 | 882,015,464 |
| 2. VAT deductible | 152 |  | 3,978,153,503 | 2,866,402,709 |
| 3. Tax and accounts receivable from State budget | 154 |  | - |  |
| 4. Other short-term assets | 158 |  | 4,417,123,855 | 589,408,760 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 330,396,077,511 | 209,380,872,790 |
| I. Long-term receivables | 210 |  | - | - |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 230,959,390,046 | 143,474,368,486 |
| 1. Tangible fixed assets | 221 |  | 72,487,377,456 | 42,442,409,268 |
| - Historical cost | 222 |  | 135,726,927,562 | 98,953,722,288 |
| - Accumulated depreciation | 223 |  | (63,239,550,106) | (56,511,313,020) |
| 2. Finance leases fixed assets | 224 |  | 14,149,897,238 | 16,171,311,134 |
| - Historical cost | 225 |  | 27,156,533,135 | 27,156,533,135 |
| - Accumulated depreciation | 226 |  | (13,006,635,897) | (10,985,222,001) |
| 3. Intangible fixed assets | 227 |  | 65,284,278,606 | 66,363,384,456 |
| - Historical cost | 228 |  | 66,665,901,005 | 66,665,901,005 |
| - Accumulated depreciation | 229 |  | (1,381,622,399) | (302,516,549) |
| 4. Construction in progress expenses | 230 |  | 79,037,836,746 | 18,497,263,628 |
| III. Property investment | 240 |  | ------------ | --- |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | 95,985,537,754 | 62,693,492,754 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 40,491,773,000 | 6,746,256,000 |
| 3. Other long-term investments | 258 |  | 55,493,764,754 | 55,947,236,754 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | - | - |
| V. Other long-term assets | 260 |  | 3,451,149,711 | 3,213,011,550 |
| 1. Long-term prepaid expenses | 261 |  | 2,060,349,711 | 1,867,436,550 |
| 2. Deferred income tax assets | 262 |  | ---------- |  |
| 3. Others | 268 |  | 1,390,800,000 | 1,345,575,000 |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 710,434,039,503 | 552,005,411,596 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 421,271,159,808 | 274,736,387,028 |
| I. Short-term liabilities | 310 |  | 302,681,258,805 | 199,980,055,651 |
| 1. Short-term borrowing and debts | 311 |  | 226,807,826,465 | 164,669,177,757 |
| 2. Trade accounts payable | 312 |  | 63,694,709,476 | 27,128,350,161 |
| 3. Advances from customers | 313 |  | 2,466,124,147 | 57,909,037 |
| 4. Taxes and liabilities to State budget | 314 |  | 3,077,902,359 | 3,758,710,131 |
| 5. Payable to employees | 315 |  | 520,632,467 | 1,635,811,711 |
| 6. Payable expenses | 316 |  | 640,102,470 | 160,469,929 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 3,533,173,148 | 1,379,093,834 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 1,940,788,273 | 1,190,533,091 |
| II. Long-term liabilities | 330 |  | 118,589,901,003 | 74,756,331,377 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | - |  |
| 4. Long-term borrowing and debts | 334 |  | 118,589,901,003 | 74,756,331,377 |
| 5. Deferred income tax | 335 |  | - | - |
| 6. Provision for unemployment allowance | 336 |  | - | - |
| 7. Provision for long-term liabilities | 337 |  | - |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 289,162,879,695 | 277,269,024,568 |
| I. Capital sources and funds | 410 |  | 289,162,879,695 | 277,269,024,568 |
| 1. Paid-in capital | 411 |  | 255,227,670,000 | 214,491,910,000 |
| 2. Capital surplus | 412 |  | 3,254,265,000 | 20,405,115,000 |
| 3. Other capital of owner | 413 |  | 2,967,606,986 | 2,967,606,986 |
| 4. Treasury stock | 414 |  | - |  |
| 5. Assets revaluation difference | 415 |  |  | 372,944,864 |
| 6. Foreign exchange difference | 416 |  | - | - |
| 7. Investment and development fund | 417 |  | 8,366,685,354 | 5,583,342,191 |
| 8. Financial reserve fund | 418 |  | 5,429,637,572 | 3,963,183,715 |
| 9. Other fund belong to owner's equity | 419 |  | 155,844,658 | 155,844,658 |
| 10. Retained profit | 420 |  | 13,761,170,125 | 29,329,077,154 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  |  |  |
| TOTAL RESOURCES | 440 |  | 710,434,039,503 | 552,005,411,596 |

## INCOME STATEMENT

Quarter 3/ 2010

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 238,458,908,317 | 157,236,723,260 | 601,942,726,475 | 449,595,534,337 |
| 2.-Deductions | 02 |  | 133,121,270 | 17,195,855 | 479,160,596 | $141,711,200$ |
| 3. Net sales and services | 10 |  | 238,325,787,047 | 157,219,527,405 | 601,463,565,879 | 449,453,823,137 |
| 4.-Cost of goo---------18 | 11 |  |  | 138,393,809,704 | 535,879, 745,587 | ------7985,118,180 |
| 5.------------7 | 20 |  | 24,732,574,601 | 18,825,717,701 | 65,583,820,292 | 50,678,704,957 |
| 6. Financial income | 21 |  | 346,911,433 | 11,128,310,022 | 3,914,132,209 | 11,973,405,199 |
| 7.Financial expenses | 22 |  | 12,109,677,276 | 7,526,286,636 | 32,991,188,474 | 19,933,489,611 |
| Include: Interest expense | 23 |  | 8,821,079,909 | 3,006,423,383 | 23,699,889,681 | 9,295,220,746 |
| 8. Selling expenses | 24 |  | 2,157,705,899 | 1,549,318,377 | 6,569,273,546 | 4,534,265,754 |
| 9. General \& administrative expenses | 25 |  | 6,696,809,698 | 5,145,925,375 | 18,053,418,780 | 14,173,033,865 |
| 10. Net operating profit | 30 |  | 4,115,293,161 | 15,732,497,335 | 11,884,071,701 | 24,011,320,926 |
| 11. Other income | 31 |  | 2,661,104,327 | 73,217,800 | 4,344,327,048 | 152,525,510 |
| 12. Other expenses | 32 |  | 1,924,607,812 | 58,424,132 | 2,105,985,251 | 84,320,188 |
| 13.-Other profit | 40 |  | 736,496,515 | 14,793,668 | 2,238,341,797 | 68,205,322 |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax $(50=30+40)$ | 50 |  | 4,851,789,676 | 15,747,291,003 | 14,122,413,498 | 24,079,526,248 |
| 16. Current corporate income tax expenses | 51 |  | 259,549,389 | 1,660,072,189 | 351,356,879 | 2,038,466,450 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 18. Profit after tax $\mathbf{6 0 = 5 0 - 5 1 - 5 2 )}$ | 60 |  | 4,592,240,287 | 14,087,218,814 | 13,7-----1056,619 | 22,041,059,798 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  |  |  |  |  |
| 19. EPS (VND/share) | 70 |  | 201.35 | 656.77 | 629.28 | 1,027.59 |

## CASH FLOW STATEMENT

Quarter 3/ 2010 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 193,921,027,233 | 165,998,--------761 |
| 2. Cash paid for supplier | 02 |  | $(106,187,190,219)$ | (91,312,731,251) |
| 3. Cash paid for employee | 03 |  | (10,544,845,479) | (5,768,477,829) |
| 4. Cash paid for interest | 04 |  | - |  |
| 5. Cash paid for corporate income tax | 05 |  | (9,406,054,468) |  |
| 6. Other receivables | 06 |  | 14,367,111,960 | 3,931,------------74, |
| 7. Other payables | 07 |  | (89,198,107,516) | (20,783,561,413) |
| Net cash provided by (used in) operating activities | 20 |  | (7,048,058,489) | 52,065,189,964 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (7,770,678,123) | $(4,376,116,871)$ |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asse | 22 |  | 7,811,582 | 10,112,291 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (416,052,467,237) | (123,000,000,000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 440,800,000,000 | 78,000,000,000 |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 701,704,979 | 864,187,744 |
| Net cash used in investing activities | 30 |  | 17,686,371,201 | (48,501,816,836) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
|  |  |  |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | $(6,794,105,000)$ | $(13,489,500,000)$ |
| 3. Cash received from long-term and short-term borrowings | 33 |  |  |  |
| 4. Cash paid to principal debt | 34 |  |  |  |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | $(46,405,740,955)$ | $(106,381,000)$ |
| Net cash (used in) provided by financing activities | 40 |  | (53,199,845,955) | (13,595,881,000) |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | $(42,561,533,243)$ | (10,032,507,872) |
| Cash and cash equivalents at beginning of year | 60 |  | 71,607,215,485 | 47,619,175,902 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 29,045,682,242 | 37,586,668,030 |

